



Weymouth Club chooses ThinkLite for breakthrough energy-efficient lighting program.



Natick, Massachusetts- January 28, 2015- For 27 years, Steve and Sally Goldman have owned, and grown, Weymouth Club to be one of the leading health and fitness facilities in the nation. With 12 expansions bringing the facility to its current size and a growing focus on energy efficiency, the club recently completed a total lighting retrofit with ThinkLite, a global lighting efficiency company. “Everything in our industry is moving toward energy efficiency. We wanted to do something about it”, said Steve Goldman.

Jeff Linn, Weymouth Club Executive Director, led the search for a lighting partner and met with Michael Andersen, ThinkLite Vice President of Sales. Ultimately, he was thrilled with the decision to choose ThinkLite.

“We chose ThinkLite because they had a solution for every area of the club. Our lighting costs have been reduced by approximately 60% and ThinkLite worked with our utility to secure a cash rebate incentive of 50%.” With significant energy reduction and generous utility rebates, the ROI was very attractive. But where ThinkLite stands apart is technology that allows replacement of the bulb only, not the entire fixture, providing an accelerated ROI that can’t be matched by the competition.

“ThinkLite’s proprietary LED and induction technologies let you simply change the bulb, while keeping the existing fixture, saving enormous installation and product costs.” said Dinesh Wadhvani, ThinkLite CEO. “And unlike traditional fluorescent and metal halide lights which can provide inconsistent and uneven lighting levels, ThinkLite’s solution ensure every area of the club is uniformly and well-lit.”

“There are no dark spots and it’s easier for members to pick up the ball,” said tennis professional Shawn Chrichlow. And Joe Neikirk, Director of Aquatics noted, “Lifeguards have better vision across the pool as well as above and below the surface, improving overall pool safety.”

Danny Wadhvani, ThinkLite COO-CFO managed the installation with Jim Daly, the club's Facilities Director. "We deployed a variety of solutions including our high efficiency driverless LED tubes, replacing traditional T8 and T5 fluorescents, our new LED Pods for direct replacement of inefficient metal halide bulbs for the pool light fixtures, and our exclusive HammelLite Induction system for tennis courts."

"The members are amazed at how much better the lighting in the courts and the club as a whole is", exclaimed Steve Goldman. "The Weymouth Club, recently named PTR Facility of the Year, is one of the finest, most respected clubs in the nation", said Danny Wadhvani, "and ThinkLite is proud to be their lighting partner."

About ThinkLite

ThinkLite is a global lighting efficiency company that custom designs, manufactures, distributes, and installs energy efficient retrofit solutions to commercial customers and governments. The Company's efficient lighting products leverages proprietary LED and Induction technologies that specifically adapt to existing infrastructures. The Company is headquartered in Natick, Massachusetts with operations in 14 countries.

For more information visit www.ThinkLite.com or call (617) 500 6689.

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