

Why Change the Entire Fixture When You Can Just Change the Lamp?



- Most fixtures are in good working condition and do not need to be changed. It's usually only the lamps and ballasts that are obsolete and inefficient.
- Up to 80% of lighting upgrade costs are associated with the fixture itself.

Even if your local utility rebates make fixture replacement seem viable, there are other hidden costs and factors consider

Negative environmental impacts:

- Most old fixtures end up as trash in landfills
- Additional fixture disposal and/or recycle costs increases the installation costs on a project.

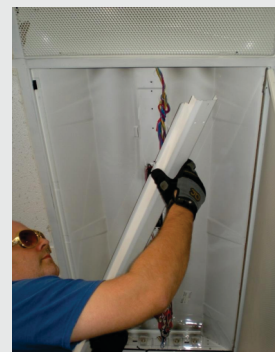


Potential structure/ceiling damage:

- Filing holes from old fixtures
- Painting touch ups
- Re-wiring issues
- Increased liability

Increased installation time:

- Changing fixtures will often add 30% more labor due to unforeseen issues
- Many contractors push for fixture changes as higher labor fees mean more revenue for them
- Additional materials are often needed to adapt the new fixtures to old structures



High Maintenance Costs:

- Fixture warranties are short
- Warranties often do not cover partial defects
- Entire fixtures must be replaced when single LEDs go out